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DDi - 01777-86

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DDI 01777-86

8 APR 1986

MEMORANDUM FOR: Director of Central Intelligence

FROM: John L. Helgerson
Associate Deputy Director for Intelligence

SUBJECT: External Contracting in the DI

1. I have received your comments on the study of external contracting in the DI and have passed them along to [] the chief of our Product Evaluation Staff. That staff will be revising the study to take your comments into account. In particular, we shall make clear the distinction between ADP contracts and those that result in substantive assessments. We shall also make sure that the significance of OSWR contracting is properly highlighted.

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2. In response to your specific questions:

- We have had some notable successes in contracting with academic experts to produce papers, but you are right that it is a risky business. Most of our offices have found that conferences or interviews with academics are better ways to go.
- The point about personal services contracts (the ones that are administered by the Office of Personnel) is that there is no existing requirement for systematic evaluation. We intend to implement a system whereby the substantive worth of these contracts will be evaluated systematically by the offices that commissioned them.

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- "ASG" refers to the Analytic Support Group, the main ADP shop in the DI. "COTR" means Contracting Officer's Technical Representative, the term for the Agency staffer who actually manages the contract. In the DI, the COTR is usually an experienced analyst or branch chief.

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SUBJECT: External Contracting in the DI

3. After we revise the external contracting study, we intend to reissue it for the use of DI office and staff chiefs as we work to improve our contracting efforts. I agree that dissemination outside the Directorate or Agency would serve no useful purpose at this point.

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John L. Helgersen /

EXECUTIVE SECRETARIAT
ROUTING SLIP

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Remarks To 5:
1. Please note this report should be controlled and considered a draft.
2. Please get back to DCI with answer to his questions and proposal for paper that could stand the light of day.

Executive Secretary
25 Mar 86
Date

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